



## **NEWS RELEASE For Immediate Release**

### **EAGLE PRODUCTIVITY SOLUTIONS AND NIIT LAUNCH VIRTES - VIRTUAL INTELLIGENCE REMOTE TRAINING AND ENGAGEMENT SERVICES** *Packaged services address the growing need to support home-based workforce as a result of Covid-19*

ROCHESTER, NY, March 25, 2020 -- In response to the unprecedented COVID-19 pandemic, Eagle Productivity Solutions, and parent company, NIIT (one of the top workforce learning and development companies in the world) has launched several new packaged services to address the growing need for remote training and employee engagement. The companies are uniting their combined 30 years of experience and expertise in supporting workforce development to address the new business model of employees working from home for extended periods of time.

“As the world responds to the COVID-19 pandemic, Eagle Productivity Solutions and NIIT remain committed to ensuring our clients’ business continuity and striving to help stabilize their workforce, while keeping employees engaged and productive,” said Alex Orlando, general manager, Eagle Productivity Solutions.

The Virtual Intelligence Remote Training and Engagement Services (VIRTES) currently comprise four distinct packaged services based upon current and new content relative to remote workplaces. Initially, there are three toolkits targeted to help corporate businesses train their employees to be productive when working remotely. The fourth toolkit – Veeva Remote Engagement – is specifically for customers who want to take advantage of Veeva’s complimentary 6-month free trial of Engage, a remote meeting software for the life sciences industry.

1. **The Remote Work Excellence Toolkit:** This package provides specific guidelines, support and training on how to be productive, engaged and efficient while working remotely in order to maintain business continuity.
2. **Remote Delivery Support Toolkit:** This package supports corporate trainers that could use coaching and practice with an expert virtual trainer as well as live production support for the remote sessions, including scheduling, moderating the sessions and breakouts. The package also includes quick reference material for tool functionality and virtual delivery best practices. In addition, production support for customized materials can be added.
3. **Virtual Selling Skills Toolkit:** This package includes coaching with a focus on the soft skills of how to sell remotely and is platform-agnostic. The package includes minor platform

functionality but focuses mainly on how to manage presenting your assets live. Troubleshooting and common pitfalls are also covered.

4. **Veeva Remote Engagement Kit:** This package provides functional training and soft skills to ensure business continuity utilizing Veeva's Remote Engage.

In addition, the Companies today announced it will launch a series of podcasts to support the continued professional development of executives, managers and other leaders in the training, learning and development space, to equip them to be successful in new ways of working and leading amid today's disruption. More information regarding the Podcasts will be introduced.

Businesses can learn more about VIRTES and the [NIIT/Eagle response to Covid-19](#) other relevant topics [here](#).

### **About Eagle and NIIT**

Rochester, NY/Malaga, Spain -- Since 1988, Eagle Productivity Solutions has delivered measurable, high-adoption training results for enterprise software rollouts, business processes and soft skills, for customers across diverse market segments – pharmaceutical, life sciences, higher education, manufacturing, government – in more than 20 languages. Overall, Eagle has trained close to a million people on 200 software platforms, including Veeva, Salesforce, Workday and Synergistix.

Our workforce is recruited from medical and scientific disciplines, and includes professional instructional designers/developers, content subject matter experts and polished trainers. Eagle also attracts talented creative employees, many of whom have been employed at advertising agencies and professional production studios.

In January 2018, Eagle became a wholly owned subsidiary of NIIT, one of the top 3 training outsourcing companies in the world. NIIT has grown to earn the trust of many Fortune and Global 500 companies in more than 40 countries over the past 36 years. As a subsidiary of NIIT, our global reach has grown and we have advanced resources to train the modern learner such as AR/VR, gamification, simulations, animation, and other technologies. Together with NIIT, we bring more than 500 instructional designers and a global network of 2500 trainers to the corporate training table.

Train. Adopt. Sustain. Visit: [www.eagleproductivity.com](http://www.eagleproductivity.com).



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